

ABCx2, LLC  
162 Brittany Lane  
Senoia, GA 30276 US  
(678)485-0852  
j.allerdice@abcx2.com  
www.abcx2.com



# INVOICE

## BILL TO

Rich Roisman  
County of Arlington  
2100 Clarendon Blvd  
Suite 900  
Arlington, VA 22201  
United States

INVOICE # 1210  
DATE 04/07/2021  
DUE DATE 05/22/2021  
TERMS Net 45

ACTIVITY	QTY	RATE	AMOUNT
<b>Consulting</b> Billable Service to The County of Arlington (See Attached for Details)	1	17,912.50	17,912.50

PO# 278366  
Supplier# 150189

BALANCE DUE **\$17,912.50**

Thank you for the opportunity to be of service!

*J. K. Allerdice, Jr.*  
James K. (Jim) Allerdice, Jr.  
Managing Partner, ABCx2, LLC  
j.allerdice@abcx2.com  
Ph. 678-485-0852

Approved for payment 4/30/2021  
Richard I. Roisman

*Richard I. Roisman*

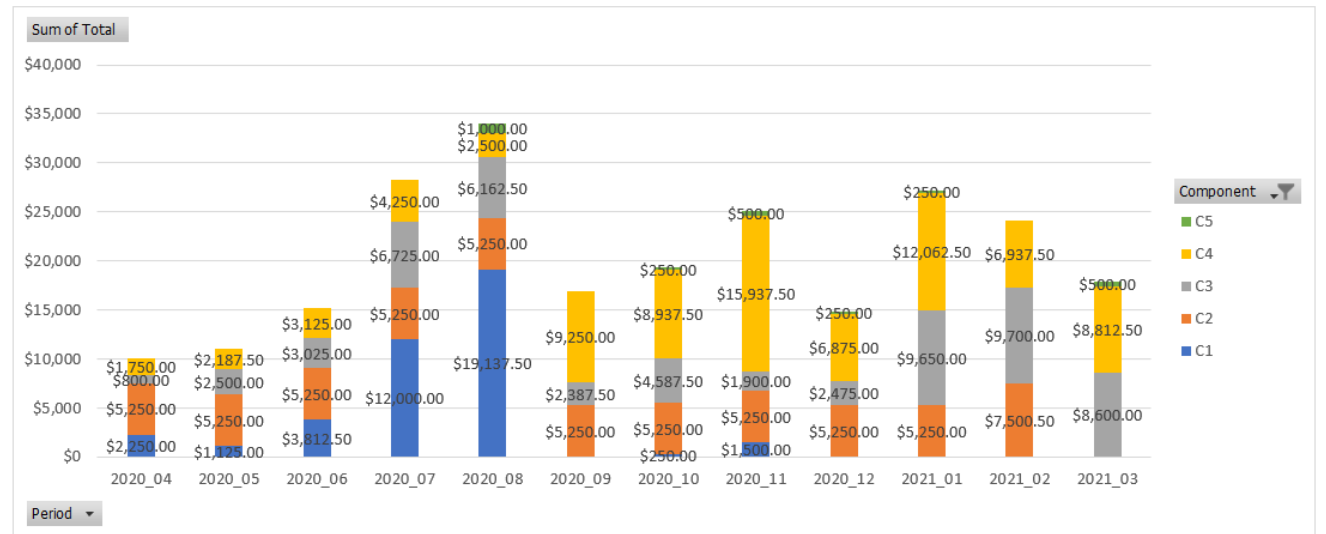


# Arlington Invoice

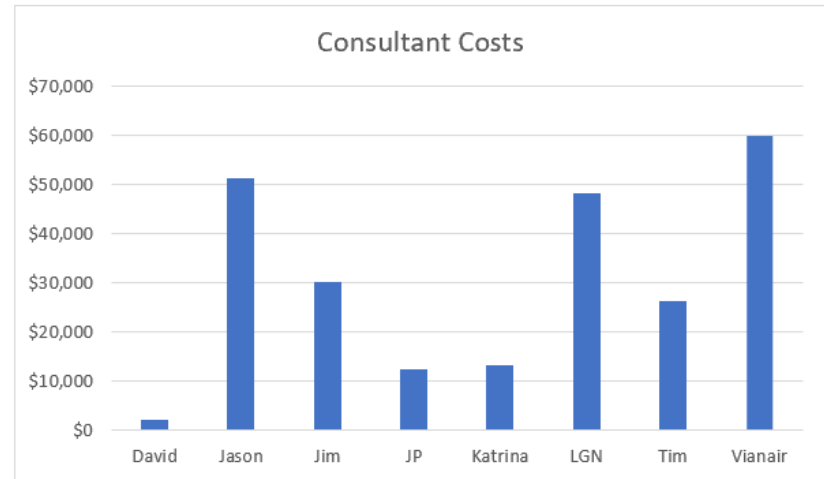
April 7, 2021

<b>Project Budget</b>		<b>\$250,000</b>
Invoice	5/2/2020	\$10,050
Invoice	6/2/2020	\$11,063
Invoice	7/3/2020	\$15,213
Invoice	8/5/2020	\$28,225
Invoice	9/5/2020	\$34,050
Invoice	10/5/2020	\$16,888
Invoice	11/5/2020	\$19,275
Invoice	12/5/2020	\$25,088
Invoice	1/5/2021	\$14,850
Invoice	2/4/2021	\$27,213
Invoice	3/4/2021	\$24,138
Invoice	4/4/2021	\$17,913
<b>Remaining Budget</b>		<b>\$6,037</b>

Period	C1		C2		C3		C4		C5		TOTAL	
	Hours	Cost	Hours	Cost	Hours	Cost	Hours	Cost	Hours	Cost	Hours	Cost
2020_04	9.00	\$2,250.00	15.00	\$5,250.00	3.50	\$800.00	7.00	\$1,750.00	0.00	\$0.00	34.50	\$10,050.00
2020_05	4.50	\$1,125.00	15.00	\$5,250.00	12.50	\$2,500.00	8.75	\$2,187.50	0.00	\$0.00	40.75	\$11,062.50
2020_06	15.25	\$3,812.50	15.00	\$5,250.00	14.50	\$3,025.00	12.50	\$3,125.00	0.00	\$0.00	57.25	\$15,212.50
2020_07	48.00	\$12,000.00	15.00	\$5,250.00	30.00	\$6,725.00	17.00	\$4,250.00	0.00	\$0.00	110.00	\$28,225.00
2020_08	86.00	\$19,137.50	15.00	\$5,250.00	27.25	\$6,162.50	10.00	\$2,500.00	4.00	\$1,000.00	142.25	\$34,050.00
2020_09	0.00	\$0.00	15.00	\$5,250.00	11.75	\$2,387.50	37.00	\$9,250.00	0.00	\$0.00	63.75	\$16,887.50
2020_10	1.00	\$250.00	15.00	\$5,250.00	24.50	\$4,587.50	35.75	\$8,937.50	1.00	\$250.00	77.25	\$19,275.00
2020_11	6.00	\$1,500.00	15.00	\$5,250.00	9.50	\$1,900.00	63.75	\$15,937.50	2.00	\$500.00	96.25	\$25,087.50
2020_12	0.00	\$0.00	15.00	\$5,250.00	12.00	\$2,475.00	27.50	\$6,875.00	1.00	\$250.00	55.50	\$14,850.00
2021_01	0.00	\$0.00	15.00	\$5,250.00	52.00	\$9,650.00	48.25	\$12,062.50	1.00	\$250.00	116.25	\$27,212.50
2021_02	0.00	\$0.00	21.43	\$7,500.50	48.50	\$9,700.00	27.75	\$6,937.50	0.00	\$0.00	97.68	\$24,138.00
2021_03	0.00	\$0.00	0.00	\$0.00	48.00	\$8,600.00	35.25	\$8,812.50	2.00	\$500.00	85.25	\$17,912.50
<b>TOTAL</b>	<b>169.75</b>	<b>\$40,075.00</b>	<b>171.43</b>	<b>\$60,000.50</b>	<b>294.00</b>	<b>\$58,512.50</b>	<b>330.50</b>	<b>\$82,625.00</b>	<b>11.00</b>	<b>\$2,750.00</b>	<b>976.68</b>	<b>\$243,963.00</b>



HOURS						
Name	C1	C2	C3	C4	C5	Total
David	13.50	0.00	16.50	0.00	0.00	30.00
Jason	107.50	0.00	15.25	82.25	0.00	205.00
Jim	15.00	0.00	20.25	85.25	0.00	120.50
JP	0.00	0.00	0.00	50.00	0.00	50.00
Katrina	4.00	0.00	0.00	37.75	11.00	52.75
LGN	0.00	0.00	242.00	0.00	0.00	242.00
Tim	29.75	0.00	0.00	75.25	0.00	105.00
Vianair	0.00	171.43	0.00	0.00	0.00	171.43
<b>Total</b>	<b>169.75</b>	<b>171.43</b>	<b>294.00</b>	<b>330.50</b>	<b>11.00</b>	<b>976.68</b>



COST						
Name	C1	C2	C3	C4	C5	Total
David	\$1,013	\$0	\$1,238	\$0	\$0	\$2,250
Jason	\$26,875	\$0	\$3,813	\$20,563	\$0	\$51,250
Jim	\$3,750	\$0	\$5,063	\$21,313	\$0	\$30,125
JP	\$0	\$0	\$0	\$12,500	\$0	\$12,500
Katrina	\$1,000	\$0	\$0	\$9,438	\$2,750	\$13,188
LGN	\$0	\$0	\$48,400	\$0	\$0	\$48,400
Tim	\$7,438	\$0	\$0	\$18,813	\$0	\$26,250
Vianair	\$0	\$60,001	\$0	\$0	\$0	\$60,001
<b>Total</b>	<b>\$40,075</b>	<b>\$60,001</b>	<b>\$58,513</b>	<b>\$82,625</b>	<b>\$2,750</b>	<b>\$243,963</b>

All Periods		
Name	Hours	Cost
David	30.00	\$2,250.00
Jason	205.00	\$51,250.00
Jim	120.50	\$30,125.00
JP	50.00	\$12,500.00
Katrina	52.75	\$13,187.50
LGN	242.00	\$48,400.00
Tim	105.00	\$26,250.00
Vianair	171.43	\$60,000.50
<b>TOTAL</b>	<b>976.68</b>	<b>\$243,963.00</b>

2021_03		
Name	Hours	Cost
David	8.00	600.00
Jason	9.50	\$2,375.00
Jim	6.00	\$1,500.00
JP	4.50	\$1,125.00
Katrina	6.00	\$1,500.00
LGN	40.00	\$8,000.00
Tim	11.25	\$2,812.50
Vianair	0.00	\$0.00
<b>TOTAL</b>	<b>85.25</b>	<b>\$17,912.50</b>

Name	Date	Task Nbr	Description	Rate	Hours	Cost
Jason	03/01/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	0.50	\$125
Jason	03/09/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	1.25	\$313
Jason	03/12/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	0.50	\$125
Jason	03/19/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	0.75	\$188
Jason	03/22/21	C4.110	Preparation of presentation materials for meetings and development of meeting summaries for submission to clients	\$250	2.00	\$500
Jason	03/24/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	1.00	\$250
Jason	03/25/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	1.50	\$375
Jason	03/26/21	C4.40	Client telecons. Meeting prep, participation and summaries	\$250	1.25	\$313
Jason	03/29/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	0.75	\$188
<b>Jason Total</b>					<b>9.50</b>	<b>\$2,375</b>
Jim	03/30/21	C4.130	Documentation of airspace and procedure recommendations for submission to NOA and CWG	\$250	6.00	\$1,500
<b>Jim Total</b>					<b>6.00</b>	<b>\$1,500</b>
JP	03/29/21	C4.155	Trajectory Analysis - Develop "fairness" algorithm based upon Public, FAA, NOW & CWG inut	\$250	4.50	\$1,125
<b>JP Total</b>					<b>4.50</b>	<b>\$1,125</b>
Katrina	03/01/21	C5.10	Invoice Processing	\$250	1.00	\$250
Katrina	03/28/21	C4.160	TAA Analysis / Dashboards	\$250	2.00	\$500
Katrina	03/31/21	C5.10	Invoice Processing	\$250	1.00	\$250
Katrina	03/31/21	C4.160	TAA Analysis / Dashboards	\$250	2.00	\$500
<b>Katrina Total</b>				<b>\$0</b>	<b>6.00</b>	<b>\$1,500</b>

LGN	03/01/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	03/02/21	C3.240	Website management/design/Inputs	\$200	5.00	\$1,000
LGN	03/03/21	C3.240	Website management/design/Inputs	\$200	4.00	\$800
LGN	03/05/21	C3.240	Website management/design/Inputs	\$200	2.00	\$400
LGN	03/08/21	C3.240	Website management/design/Inputs	\$200	1.00	\$200
LGN	03/09/21	C3.240	Website management/design/Inputs	\$200	2.00	\$400
LGN	03/12/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	03/15/21	C3.240	Website management/design/Inputs	\$200	1.00	\$200
LGN	03/16/21	C3.240	Website management/design/Inputs	\$200	2.00	\$400
LGN	03/17/21	C3.240	Website management/design/Inputs	\$200	5.00	\$1,000
LGN	03/19/21	C3.240	Website management/design/Inputs	\$200	2.00	\$400
LGN	03/23/21	C3.240	Website management/design/Inputs	\$200	4.00	\$800
LGN	03/24/21	C3.240	Website management/design/Inputs	\$200	1.00	\$200
LGN	03/25/21	C3.240	Website management/design/Inputs	\$200	5.00	\$1,000
<b>LGN Total</b>				<b>\$0</b>	<b>40.00</b>	<b>\$8,000</b>
Tim	03/12/21	C4.120	Written description of noise mitigation procedures for review by NOA and CWG - Tim	\$250	7.00	\$1,750
Tim	03/30/21	C4.140	Collaboration with Vianair: Airspace and procedure design SME support	\$250	4.25	\$1,063
<b>Tim Total</b>				<b>\$0</b>	<b>11.25</b>	<b>\$2,813</b>
Vianair	03/31/21	C2.20	No hours	\$350	0.00	\$0
<b>Vianair Total</b>				<b>\$0</b>	<b>0.00</b>	<b>\$0</b>
David	03/27/21	C3.230	Review and Editing - Post-Workshop Summary Reports (up to 4 workshops) - David	\$75	8.00	\$600
<b>David Total</b>				<b>\$0</b>	<b>8.00</b>	<b>\$600</b>
<b>Grand Total</b>				<b>\$0</b>	<b>85.25</b>	<b>\$17,913</b>

## Richard Roisman

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**From:** Hartman, Ken <Ken.Hartman@montgomerycountymd.gov>  
**Sent:** Thursday, May 6, 2021 9:43 AM  
**To:** Richard Roisman  
**Subject:** Re: Check in

**EXTERNAL EMAIL:** This email originated from outside Arlington County.

Thanks for the check in. #1210 is approved. Do you have time this afternoon to talk next steps on the contract? Ken

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**From:** Richard Roisman <rroisman@arlingtonva.us>  
**Sent:** Wednesday, May 5, 2021 11:04 AM  
**To:** Hartman, Ken <Ken.Hartman@montgomerycountymd.gov>  
**Subject:** RE: Check in

**[EXTERNAL EMAIL]**

Hi Ken,

I still need your approval to pay ABCx2 Invoice #1210 covering March 2021.

Are you final on your FY21 funds? And do they need to be fully expended by June 30?

Our Purchasing Director and Counsel are reviewing the no-cost extension of the intergovernmental agreement – going to check in with them today. I'm worried that if I switch gears on them and present a time and cost extension that covers your FY21 funds and our FY22 funds (even though we ultimately will need that) it will start the review process over from the beginning and slow everything down. I don't want to risk not getting something executed before May 27, but I also want to be sensitive to end-of-year deadlines with your FY21 funds.

And please let me know if you have any questions on my version of ABCx2's phase 2 scope of work spreadsheet.

Finally, as an FYI, after much back and forth, I will be speaking at the May 13 meeting of the Radnor-Fort Meyer Heights Civic Association (RAFOM) along with Mike Jeck. This is basically the southern portion of Rosslyn and where Shari lives, so I expect a lot of concern about the post 1/1/2021 SIDs and questions about what the rest of ABCx2's work on the study can do for the neighborhood and on SIDs specifically.

-Rich

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**From:** Hartman, Ken <Ken.Hartman@montgomerycountymd.gov>  
**Sent:** Friday, April 30, 2021 11:04 AM  
**To:** Richard Roisman <rroisman@arlingtonva.us>  
**Subject:** Check in

**EXTERNAL EMAIL:** This email originated from outside Arlington County.

Rich - FYI. Looks like we will come up with \$100,000 in FY21 funds. Should have a final on this after meeting with the deputy CAO this afternoon.

Mobile: [301-655-3184](tel:301-655-3184)