

**ABCx2, LLC**  
162 Brittany Lane  
Senoia, GA 30276 US  
(678)485-0852  
j.allerdice@abcx2.com  
www.abcx2.com



# INVOICE

**BILL TO**

Rich Roisman  
County of Arlington  
2100 Clarendon Blvd  
Suite 900  
Arlington, VA 22201  
United States

**INVOICE #** 1207  
**DATE** 03/05/2021  
**DUE DATE** 04/19/2021  
**TERMS** Net 45

ACTIVITY	QTY	RATE	AMOUNT
<b>Consulting</b> Billable Service to The County of Arlington (See Attached for Details)	1	24,138.00	24,138.00

PO# 278366  
Supplier# 150189

**BALANCE DUE** **\$24,138.00**

Thank you for the opportunity to be of service!

Approved for payment 3/30/2021

*J. Allerdice, Jr.*  
James K. (Jim) Allerdice, Jr.  
Managing Partner, ABCx2, LLC  
j.allerdice@abcx2.com  
Ph. 678-485-0852

*Richard A. Roisman*



# Arlington Invoice

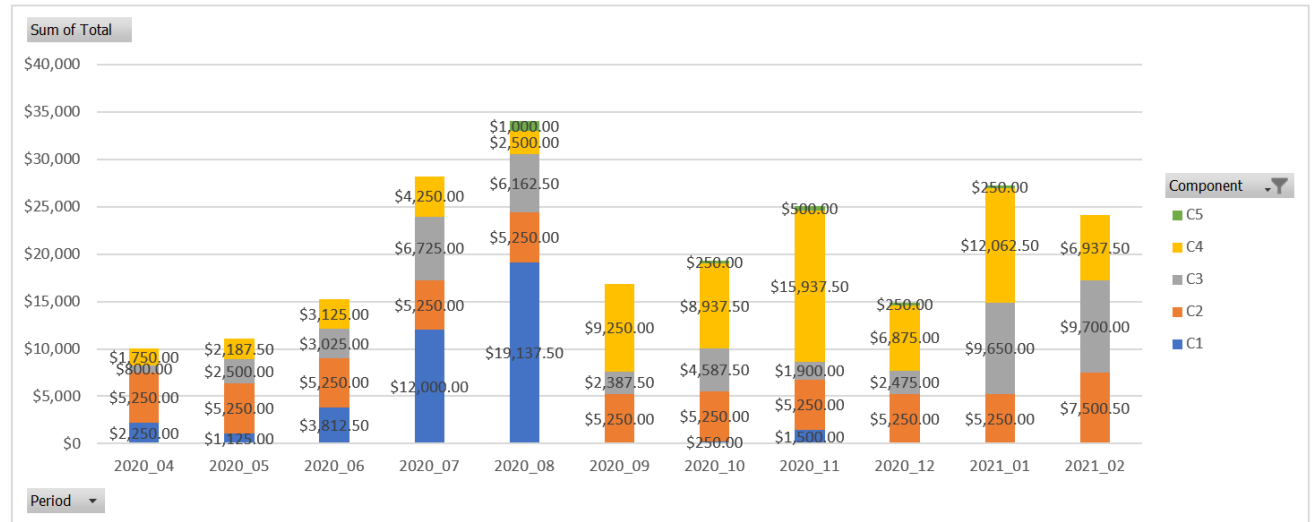
March 5, 2021



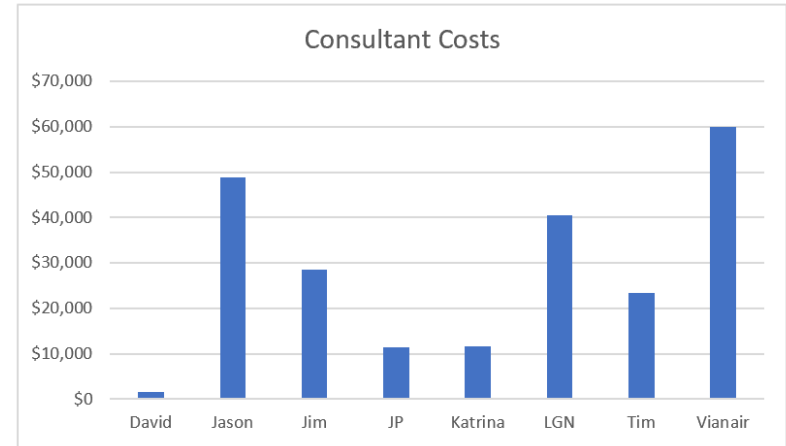
# Project Budget - Summary

<b>Project Budget</b>	<b>\$250,000</b>	
Invoice 5/2/2020	\$10,050	
Invoice 6/2/2020	\$11,063	
Invoice 7/3/2020	\$15,213	
Invoice 8/5/2020	\$28,225	
Invoice 9/5/2020	\$34,050	
Invoice 10/5/2020	\$16,888	
Invoice 11/5/2020	\$19,275	
Invoice 12/5/2020	\$25,088	
Invoice 1/5/2021	\$14,850	
Invoice 2/4/2021	\$27,213	
Invoice 3/4/2021	\$24,138	
<b>Remaining Budget</b>	<b>\$23,950</b>	

Period	C1		C2		C3		C4		C5		TOTAL	
	Hours	Cost	Hours	Cost	Hours	Cost	Hours	Cost	Hours	Cost	Hours	Cost
2020_04	9.00	\$2,250.00	15.00	\$5,250.00	3.50	\$800.00	7.00	\$1,750.00	0.00	\$0.00	34.50	\$10,050.00
2020_05	4.50	\$1,125.00	15.00	\$5,250.00	12.50	\$2,500.00	8.75	\$2,187.50	0.00	\$0.00	40.75	\$11,062.50
2020_06	15.25	\$3,812.50	15.00	\$5,250.00	14.50	\$3,025.00	12.50	\$3,125.00	0.00	\$0.00	57.25	\$15,212.50
2020_07	48.00	\$12,000.00	15.00	\$5,250.00	30.00	\$6,725.00	17.00	\$4,250.00	0.00	\$0.00	110.00	\$28,225.00
2020_08	86.00	\$19,137.50	15.00	\$5,250.00	27.25	\$6,162.50	10.00	\$2,500.00	4.00	\$1,000.00	142.25	\$34,050.00
2020_09	0.00	\$0.00	15.00	\$5,250.00	11.75	\$2,387.50	37.00	\$9,250.00	0.00	\$0.00	63.75	\$16,887.50
2020_10	1.00	\$250.00	15.00	\$5,250.00	24.50	\$4,587.50	35.75	\$8,937.50	1.00	\$250.00	77.25	\$19,275.00
2020_11	6.00	\$1,500.00	15.00	\$5,250.00	9.50	\$1,900.00	63.75	\$15,937.50	2.00	\$500.00	96.25	\$25,087.50
2020_12	0.00	\$0.00	15.00	\$5,250.00	12.00	\$2,475.00	27.50	\$6,875.00	1.00	\$250.00	55.50	\$14,850.00
2021_01	0.00	\$0.00	15.00	\$5,250.00	52.00	\$9,650.00	48.25	\$12,062.50	1.00	\$250.00	116.25	\$27,212.50
2021_02	0.00	\$0.00	21.43	\$7,500.50	48.50	\$9,700.00	27.75	\$6,937.50	0.00	\$0.00	97.68	\$24,138.00
<b>TOTAL</b>	<b>169.75</b>	<b>\$40,075.00</b>	<b>171.43</b>	<b>\$60,000.50</b>	<b>246.00</b>	<b>\$49,912.50</b>	<b>295.25</b>	<b>\$73,812.50</b>	<b>9.00</b>	<b>\$2,250.00</b>	<b>891.43</b>	<b>\$226,050.50</b>



HOURS						
Name	C1	C2	C3	C4	C5	Total
David	13.50	0.00	8.50	0.00	0.00	22.00
Jason	107.50	0.00	15.25	72.75	0.00	195.50
Jim	15.00	0.00	20.25	79.25	0.00	114.50
JP	0.00	0.00	0.00	45.50	0.00	45.50
Katrina	4.00	0.00	0.00	33.75	9.00	46.75
LGN	0.00	0.00	202.00	0.00	0.00	202.00
Tim	29.75	0.00	0.00	64.00	0.00	93.75
Vianair	0.00	171.43	0.00	0.00	0.00	171.43
<b>Total</b>	<b>169.75</b>	<b>171.43</b>	<b>246.00</b>	<b>295.25</b>	<b>9.00</b>	<b>891.43</b>



COST						
Name	C1	C2	C3	C4	C5	Total
David	\$1,013	\$0	\$638	\$0	\$0	\$1,650
Jason	\$26,875	\$0	\$3,813	\$18,188	\$0	\$48,875
Jim	\$3,750	\$0	\$5,063	\$19,813	\$0	\$28,625
JP	\$0	\$0	\$0	\$11,375	\$0	\$11,375
Katrina	\$1,000	\$0	\$0	\$8,438	\$2,250	\$11,688
LGN	\$0	\$0	\$40,400	\$0	\$0	\$40,400
Tim	\$7,438	\$0	\$0	\$16,000	\$0	\$23,438
Vianair	\$0	\$60,001	\$0	\$0	\$0	\$60,001
<b>Total</b>	<b>\$40,075</b>	<b>\$60,001</b>	<b>\$49,913</b>	<b>\$73,813</b>	<b>\$2,250</b>	<b>\$226,051</b>

All Periods		
Name	Hours	Cost
David	22.00	\$1,650.00
Jason	195.50	\$48,875.00
Jim	114.50	\$28,625.00
JP	45.50	\$11,375.00
Katrina	46.75	\$11,687.50
LGN	202.00	\$40,400.00
Tim	93.75	\$23,437.50
Vianair	171.43	\$60,000.50
<b>TOTAL</b>	<b>891.43</b>	<b>\$226,050.50</b>

2021_02		
Name	Hours	Cost
David	0.00	0.00
Jason	7.00	\$1,750.00
Jim	9.75	\$2,437.50
JP	4.50	\$1,125.00
Katrina	0.00	\$0.00
LGN	48.50	\$9,700.00
Tim	6.50	\$1,625.00
Vianair	21.43	\$7,500.50
<b>TOTAL</b>	<b>97.68</b>	<b>\$24,138.00</b>

Period	2021_02
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Name	Date	Task Nbr	Description	Rate	Hours	Cost
Jason	02/03/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	0.25	\$63
Jason	02/05/21	C4.40	Client telecons. Meeting prep, participation and summaries	\$250	1.00	\$250
Jason	02/09/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	2.00	\$500
Jason	02/11/21	C4.40	Client telecons. Meeting prep, participation and summaries	\$250	0.75	\$188
Jason	02/13/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	1.00	\$250
Jason	02/22/21	C4.90	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jason	\$250	1.00	\$250
Jason	02/26/21	C4.40	Client telecons. Meeting prep, participation and summaries	\$250	1.00	\$250
<b>Jason Total</b>					<b>7.00</b>	<b>\$1,750</b>
Jim	02/28/21	C4.30	Client telecons. Meeting prep, participation and summary review	\$250	1.50	\$375
Jim	02/28/21	C4.80	Written description of Vianair noise mitigation procedures for review by NOA and CWG - Jim	\$250	1.50	\$375
Jim	02/28/21	C4.10	Technical (FAA) Meetings. Meeting prep, participation and summaries	\$250	5.25	\$1,313
Jim	02/28/21	C4.20	7100.41A Meetings. Meeting prep, participation and summaries	\$250	0.25	\$63
<b>Jim Total</b>					<b>9.75</b>	<b>\$2,438</b>
JP	02/28/21	C4.155	Trajectory Analysis - Develop "fairness" algorithm based upon Public, FAA, NOW & CWG input	\$250	4.50	\$1,125
<b>JP Total</b>					<b>4.50</b>	<b>\$1,125</b>
Katrina	02/28/21		No Hours	\$0	0.00	\$0
<b>Katrina Total</b>					<b>0.00</b>	<b>\$0</b>
LGN	02/04/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/05/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/08/21	C3.240	Website management/design/Inputs	\$200	4.00	\$800
LGN	02/09/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/10/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/11/21	C3.240	Website management/design/Inputs	\$200	4.50	\$900
LGN	02/12/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/15/21	C3.240	Website management/design/Inputs	\$200	4.50	\$900
LGN	02/16/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/19/21	C3.240	Website management/design/Inputs	\$200	2.50	\$500
LGN	02/22/21	C3.240	Website management/design/Inputs	\$200	2.50	\$500
LGN	02/23/21	C3.240	Website management/design/Inputs	\$200	2.50	\$500
LGN	02/24/21	C3.240	Website management/design/Inputs	\$200	2.00	\$400
LGN	02/25/21	C3.240	Website management/design/Inputs	\$200	2.00	\$400
LGN	02/26/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
LGN	02/28/21	C3.240	Website management/design/Inputs	\$200	3.00	\$600
<b>LGN Total</b>					<b>48.50</b>	<b>\$9,700</b>
Tim	02/17/21	C4.140	Collaboration with Vianair: Airspace and procedure design SME support	\$250	6.50	\$1,625
<b>Tim Total</b>					<b>6.50</b>	<b>\$1,625</b>
Vianair	02/28/21	C2.40	Design of new procedures	\$350	3.00	\$1,050
Vianair	02/28/21	C2.50	Performance evaluation of new procedures	\$350	12.00	\$4,200
Vianair	02/28/21	C2.60	Documentation and reporting	\$350	6.43	\$2,251
<b>Vianair Total</b>					<b>21.43</b>	<b>\$7,501</b>
<b>Grand Total</b>					<b>97.68</b>	<b>\$24,138</b>

**From:** [Hartman, Ken](#)  
**To:** [Richard Roisman](#)  
**Subject:** Re: Approval to Pay ABCx2 Invoice #1207  
**Date:** Tuesday, March 30, 2021 3:49:48 PM

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**EXTERNAL EMAIL:** This email originated from outside Arlington County.

Thanks, and approved. We need to talk about what comes next. Based on my conversations with my folks, I'm concerned that a pitch to COG will be tricky.

I understand completely if Arlington is not able to put more funding towards this. But I need a vehicle for keeping Jim on this task for at least another year - without having to go through a lengthy procurement.

Best, Ken

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**From:** Richard Roisman <[rroisman@arlingtonva.us](mailto:rroisman@arlingtonva.us)>  
**Sent:** Tuesday, March 30, 2021 8:48 AM  
**To:** Hartman, Ken <[Ken.Hartman@montgomerycountymd.gov](mailto:Ken.Hartman@montgomerycountymd.gov)>  
**Subject:** Approval to Pay ABCx2 Invoice #1207

**[EXTERNAL EMAIL]**

Ken,

May I please have your approval to pay the subject invoice? Inclusive of that invoice (through the end of February), ABCx2 has now billed 90.4 percent (\$226,050.50) of our total contract budget of \$250,000.

-Rich

**Richard I. Roisman, AICP**

Regional Transportation Planning Program Coordinator  
Arlington County, Virginia  
571-302-0234 (mobile voice and text) | 703-228-6970 (office voice forwards to mobile)  
[rroisman@arlingtonva.us](mailto:rroisman@arlingtonva.us) (email and Microsoft Teams\*)

\*Other video platforms upon request

Any email sent to/from Arlington County email addresses may be subject to disclosure under Freedom of Information Act (FOIA) requests.



**For COVID-19 Information and resources, visit:**  
[www.montgomerycountymd.gov/COVID19](http://www.montgomerycountymd.gov/COVID19)