

ABCx2, LLC
162 Brittany Lane
Senoia, GA 30276 US
(678)485-0852
j.allerdice@abcx2.com
www.abcx2.com



INVOICE

BILL TO

Rich Roisman
County of Arlington
2100 Clarendon Blvd
Suite 900
Arlington, VA 22201
United States

INVOICE # 1187
DATE 11/05/2020
DUE DATE 12/20/2020
TERMS Net 45

| ACTIVITY | QTY | RATE | AMOUNT |
|--|-----|-----------|-----------|
| Consulting Billable Service to The County of Arlington (See Attached for Details) | 1 | 19,275.00 | 19,275.00 |

PO# 278366
Supplier# 150189

BALANCE DUE **\$19,275.00**

Thank you for the opportunity to be of service!

J. Allerdice, Jr.
James K. (Jim) Allerdice, Jr.
Managing Partner, ABCx2, LLC
j.allerdice@abcx2.com
Ph. 678-485-0852

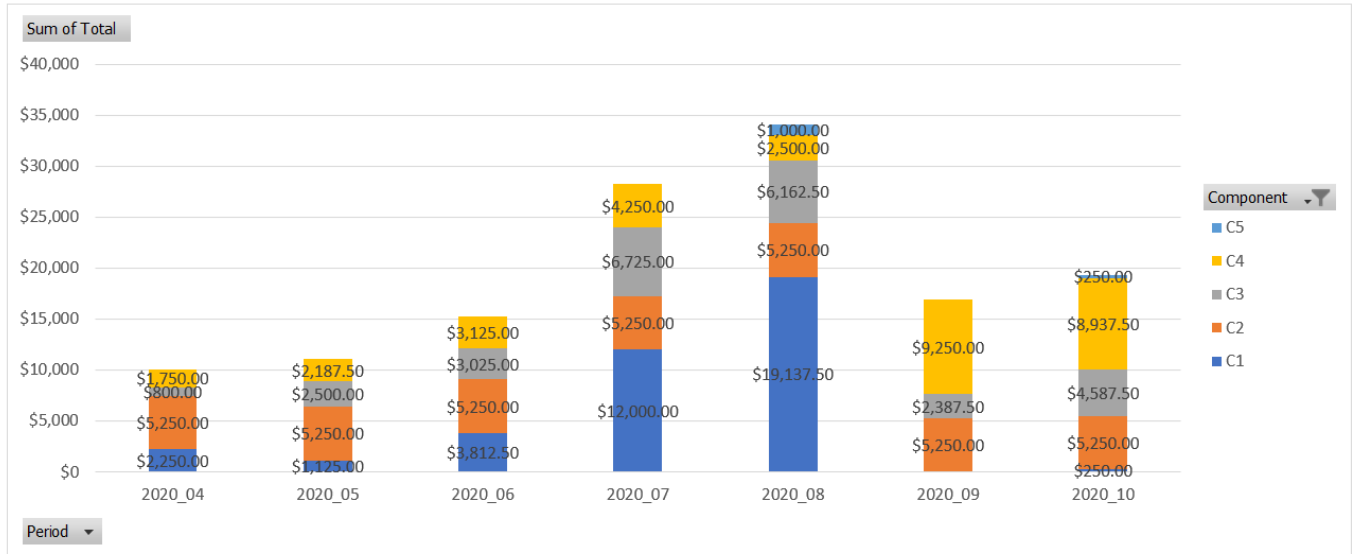


Arlington Invoice

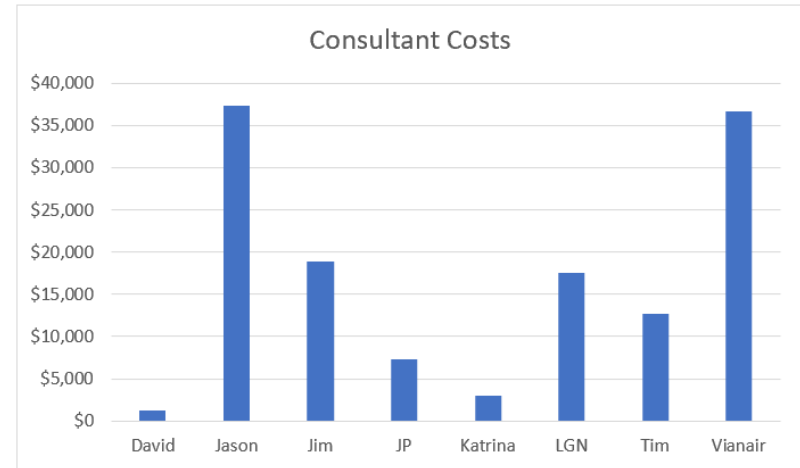
November 5, 2020

| | | |
|-------------------------|-----------|------------------|
| Project Budget | | \$250,000 |
| Invoice | 5/2/2020 | \$10,050 |
| Invoice | 6/2/2020 | \$11,063 |
| Invoice | 7/3/2020 | \$15,213 |
| Invoice | 8/5/2020 | \$28,225 |
| Invoice | 9/5/2020 | \$34,050 |
| Invoice | 10/5/2020 | \$16,888 |
| Invoice | 11/5/2020 | \$19,275 |
| Remaining Budget | | \$115,237 |

| Period | C1 | | C2 | | C3 | | C4 | | C5 | | TOTAL | |
|--------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|-------------|-------------------|---------------|---------------------|
| | Hours | Cost | Hours | Cost | Hours | Cost | Hours | Cost | Hours | Cost | Hours | Cost |
| 2020_04 | 9.00 | \$2,250.00 | 15.00 | \$5,250.00 | 3.50 | \$800.00 | 7.00 | \$1,750.00 | 0.00 | \$0.00 | 34.50 | \$10,050.00 |
| 2020_05 | 4.50 | \$1,125.00 | 15.00 | \$5,250.00 | 12.50 | \$2,500.00 | 8.75 | \$2,187.50 | 0.00 | \$0.00 | 40.75 | \$11,062.50 |
| 2020_06 | 15.25 | \$3,812.50 | 15.00 | \$5,250.00 | 14.50 | \$3,025.00 | 12.50 | \$3,125.00 | 0.00 | \$0.00 | 57.25 | \$15,212.50 |
| 2020_07 | 48.00 | \$12,000.00 | 15.00 | \$5,250.00 | 30.00 | \$6,725.00 | 17.00 | \$4,250.00 | 0.00 | \$0.00 | 110.00 | \$28,225.00 |
| 2020_08 | 86.00 | \$19,137.50 | 15.00 | \$5,250.00 | 27.25 | \$6,162.50 | 10.00 | \$2,500.00 | 4.00 | \$1,000.00 | 142.25 | \$34,050.00 |
| 2020_09 | 0.00 | \$0.00 | 15.00 | \$5,250.00 | 11.75 | \$2,387.50 | 37.00 | \$9,250.00 | 0.00 | \$0.00 | 63.75 | \$16,887.50 |
| 2020_10 | 1.00 | \$250.00 | 15.00 | \$5,250.00 | 24.50 | \$4,587.50 | 35.75 | \$8,937.50 | 1.00 | \$250.00 | 77.25 | \$19,275.00 |
| TOTAL | 163.75 | \$38,575.00 | 105.00 | \$36,750.00 | 124.00 | \$26,187.50 | 128.00 | \$32,000.00 | 5.00 | \$1,250.00 | 525.75 | \$134,762.50 |



| HOURS | | | | | | |
|--------------|---------------|---------------|---------------|---------------|-------------|---------------|
| Name | C1 | C2 | C3 | C4 | C5 | Total |
| David | 13.50 | 0.00 | 2.50 | 0.00 | 0.00 | 16.00 |
| Jason | 101.50 | 0.00 | 15.25 | 32.75 | 0.00 | 149.50 |
| Jim | 15.00 | 0.00 | 18.75 | 42.00 | 0.00 | 75.75 |
| JP | 0.00 | 0.00 | 0.00 | 29.00 | 0.00 | 29.00 |
| Katrina | 4.00 | 0.00 | 0.00 | 3.00 | 5.00 | 12.00 |
| LGN | 0.00 | 0.00 | 87.50 | 0.00 | 0.00 | 87.50 |
| Tim | 29.75 | 0.00 | 0.00 | 21.25 | 0.00 | 51.00 |
| Vianair | 0.00 | 105.00 | 0.00 | 0.00 | 0.00 | 105.00 |
| Total | 163.75 | 105.00 | 124.00 | 128.00 | 5.00 | 525.75 |



| COST | | | | | | |
|--------------|-----------------|-----------------|-----------------|-----------------|----------------|------------------|
| Name | C1 | C2 | C3 | C4 | C5 | Total |
| David | \$1,013 | \$0 | \$188 | \$0 | \$0 | \$1,200 |
| Jason | \$25,375 | \$0 | \$3,813 | \$8,188 | \$0 | \$37,375 |
| Jim | \$3,750 | \$0 | \$4,688 | \$10,500 | \$0 | \$18,938 |
| JP | \$0 | \$0 | \$0 | \$7,250 | \$0 | \$7,250 |
| Katrina | \$1,000 | \$0 | \$0 | \$750 | \$1,250 | \$3,000 |
| LGN | \$0 | \$0 | \$17,500 | \$0 | \$0 | \$17,500 |
| Tim | \$7,438 | \$0 | \$0 | \$5,313 | \$0 | \$12,750 |
| Vianair | \$0 | \$36,750 | \$0 | \$0 | \$0 | \$36,750 |
| Total | \$38,575 | \$36,750 | \$26,188 | \$32,000 | \$1,250 | \$134,763 |

| All Periods | | |
|--------------|---------------|---------------------|
| Name | Hours | Cost |
| David | 16.00 | \$1,200.00 |
| Jason | 149.50 | \$37,375.00 |
| Jim | 75.75 | \$18,937.50 |
| JP | 29.00 | \$7,250.00 |
| Katrina | 12.00 | \$3,000.00 |
| LGN | 87.50 | \$17,500.00 |
| Tim | 51.00 | \$12,750.00 |
| Vianair | 105.00 | \$36,750.00 |
| TOTAL | 525.75 | \$134,762.50 |

| 2020_10 | | |
|--------------|--------------|--------------------|
| Name | Hours | Cost |
| David | 2.50 | \$187.50 |
| Jason | 12.25 | \$3,062.50 |
| Jim | 11.00 | \$2,750.00 |
| JP | 5.00 | \$1,250.00 |
| Katrina | 4.00 | \$1,000.00 |
| LGN | 22.00 | \$4,400.00 |
| Tim | 5.50 | \$1,375.00 |
| Vianair | 15.00 | \$5,250.00 |
| TOTAL | 77.25 | \$19,275.00 |

| | |
|--------|---------|
| Period | 2020_10 |
|--------|---------|

| Name | Date | Task Nbr | Description | Rate | Hours | Cost |
|----------------------|----------|----------|--|------------|--------------|-----------------|
| Jason | 10/01/20 | C4.60 | NOA Meeting, meeting prep, and presentation development. | \$250 | 3.75 | \$938 |
| Jason | 10/03/20 | C4.110 | TAA Document review/edit | \$250 | 1.00 | \$250 |
| Jason | 10/06/20 | C4.110 | Team Telecon - Procedure design process and approach | \$250 | 1.00 | \$250 |
| Jason | 10/08/20 | C4.110 | Work planning and review | \$250 | 0.75 | \$188 |
| Jason | 10/15/20 | C4.60 | NOA meeting | \$250 | 1.75 | \$438 |
| Jason | 10/16/20 | C1.100 | Review/edit of Baseline Assessment | \$250 | 1.00 | \$250 |
| Jason | 10/22/20 | C4.60 | CWG Meeting | \$250 | 2.00 | \$500 |
| Jason | 10/30/20 | C4.40 | Client Telecon | \$250 | 1.00 | \$250 |
| Jason Total | | | | \$0 | 12.25 | \$3,063 |
| Jim | 10/01/20 | C4.50 | NOA Committee Meetings. Meeting prep, participation and summaries (10 telecons x 2 hours each with prep) | \$250 | 3.00 | \$750 |
| Jim | 10/02/20 | C4.100 | Review/edit of presentation materials for meetings and development of meeting summaries for submission to clients. | \$250 | 2.00 | \$500 |
| Jim | 10/08/20 | C4.50 | NOA Committee Meetings. Meeting prep, participation and summaries (10 telecons x 2 hours each with prep) | \$250 | 0.75 | \$188 |
| Jim | 10/15/20 | C4.50 | NOA Committee Meetings. Meeting prep, participation and summaries (10 telecons x 2 hours each with prep) | \$250 | 1.75 | \$438 |
| Jim | 10/21/20 | C4.10 | Technical (FAA) Meetings. Meeting prep, participation and CWG Meetings. Meeting prep, participation, and summaries. Max 3 meetings, 1 SME - N/T | \$250 | 0.50 | \$125 |
| Jim | 10/22/20 | C4.70 | Client telecons. Meeting prep, participation and summary review | \$250 | 2.00 | \$500 |
| Jim | 10/30/20 | C4.30 | Client telecons. Meeting prep, participation and summary review | \$250 | 1.00 | \$250 |
| Jim Total | | | | \$0 | 11.00 | \$2,750 |
| JP | 10/31/20 | C4.150 | Collaboration with Vianair: Review of Vianair inputs, outputs, assumptions, and model reliability and accuracy re: AEDT Trajectory Analysis - Develop "fairness" algorithm based upon Public, FAA, NOW & CWG input | \$250 | 3.00 | \$750 |
| JP | 10/31/20 | C4.155 | | \$250 | 2.00 | \$500 |
| JP Total | | | | \$0 | 5.00 | \$1,250 |
| Katrina | 10/01/20 | C5.10 | Invoice Processing | \$250 | 1.00 | \$250 |
| Katrina | 10/02/20 | C4.160 | TAA Analysis / Dashboards | \$250 | 2.00 | \$500 |
| Katrina | 10/03/20 | C4.160 | TAA Analysis / Dashboards | \$250 | 1.00 | \$250 |
| Katrina Total | | | | \$0 | 4.00 | \$1,000 |
| LGN | 10/01/20 | C3.270 | Meeting participation // attendance //minutes review and | \$200 | 4.00 | \$800 |
| LGN | 10/05/20 | C3.240 | Website management/design/Inputs | \$200 | 3.00 | \$600 |
| LGN | 10/15/20 | C3.240 | Website management/design/Inputs | \$200 | 4.00 | \$800 |
| LGN | 10/22/20 | C3.240 | Website management/design/Inputs | \$200 | 4.00 | \$800 |
| LGN | 10/27/20 | C3.240 | Website management/design/Inputs | \$200 | 5.00 | \$1,000 |
| LGN | 10/30/20 | C3.240 | Website management/design/Inputs | \$200 | 2.00 | \$400 |
| LGN Total | | | | \$0 | 22.00 | \$4,400 |
| Tim | 10/01/20 | C4.140 | Collaboration with Vianair: Airspace and procedure design SME | \$250 | 2.75 | \$688 |
| Tim | 10/06/20 | C4.140 | Collaboration with Vianair: Airspace and procedure design SME | \$250 | 1.00 | \$250 |
| Tim | 10/15/20 | C4.140 | Collaboration with Vianair: Airspace and procedure design SME | \$250 | 1.75 | \$438 |
| Tim Total | | | | \$0 | 5.50 | \$1,375 |
| Vianair | 10/29/20 | C2.40 | Design of new procedures | \$350 | 5.00 | \$1,750 |
| Vianair | 10/29/20 | C2.20 | Analysis of historic and current operations (traffic statistics, flow split, aircraft mix) | \$350 | 10.00 | \$3,500 |
| Vianair Total | | | | \$0 | 15.00 | \$5,250 |
| David | 10/12/20 | C3.230 | Review and Editing - Post-Workshop Summary Reports (up to 4 workshops) - David | \$75 | 2.50 | \$188 |
| David Total | | | | \$0 | 2.50 | \$188 |
| Grand Total | | | | \$0 | 77.25 | \$19,275 |

Richard Roisman

From: Hartman, Ken <Ken.Hartman@montgomerycountymd.gov>
Sent: Thursday, November 19, 2020 10:47 AM
To: Richard Roisman
Subject: Re: Invoice 1187 from ABCx2, LLC

EXTERNAL EMAIL: This email originated from outside Arlington County.

Yes, sir!

Ken Hartman-Espada, M.P.A.
Regional Services Director
Montgomery County - *Bethesda, Chevy Chase,
North Bethesda, Potomac & Rockville*
Office: [240-777-8200](tel:240-777-8200)
Mobile: [301-655-3184](tel:301-655-3184)

On Nov 19, 2020, at 10:25 AM, Richard Roisman <rroisman@arlingtonva.us> wrote:

[EXTERNAL EMAIL]

Ken, approval to pay this invoice?

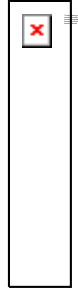
-Rich

From: ABCx2, LLC <quickbooks@notification.intuit.com>
Sent: Friday, November 6, 2020 12:52 PM
To: Richard Roisman <rroisman@arlingtonva.us>; Hartman, Ken
<Ken.Hartman@montgomerycountymd.gov>
Subject: Invoice 1187 from ABCx2, LLC

EXTERNAL EMAIL: This email originated from outside Arlington County.

CAUTION: This external email also contains file attachments. Do not open files that you are not specifically expecting to receive, even from known senders.

INVOICE 1187



ABCx2, LLC

DUE 12/20/2020

\$19,275.00

Pay invoice

Powered by QuickBooks

Dear Rich Roisman,

Here's your invoice! We appreciate your prompt payment.

Thanks for your business!

ABCx2, LLC

ABCx2, LLC

162 Brittany Lane Senoia, GA 30276 US

(678)485-0852

j.allerdice@abcx2.com

www.abcx2.com

If you receive an email that seems fraudulent, please check with the business owner before paying.



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<arlington invoice 1187 - signed - 20201105.pdf>

<Invoice_1187_from_ABCx2_LLC.pdf>



For COVID-19 Information and resources, visit: www.montgomerycountymd.gov/COVID19